

Message Text

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PAGE 01 BISSAU 00351 301452Z

ACTION AF-10

INFO OCT-01 ISO-00 EB-07 /018 W

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FM AMEMBASSY BISSAU

TO DEPARTMENT OF COMMERCE WASHDC

INFO SECSTATE WASHDC 0423

AMEMBASSY DAKAR

UNCLAS BISSAU 0351

E.O. 11652: N/A

TAGS: BTIO, PU

SUBJECT: TRADE OPPORTUNITY FOR CESSNA AIRCRAFT COMPANY

1. STATE SECRETARIAT FOR FISHING OF GUINEA-BISSAU HAS EXPRESSED DEFINITE INTEREST IN PURCHASE OF MODIFIED CESSNA PRESSURIZED SKYMASTER II FOR USE AS PATROL PLANE FOR GUINEA-BISSAU'S RECENTLY EXTENDED AND RICH FISHING ZONE. LOW PRICE, LONG RANGE, ECONOMIES OF OPERATION AND LOCAL PILOT KNOWLEDGE OF CESSNA HAVE LED TO CHOICE SKYMASTER II BASED ON CESSNA PUBLICITY BROCHURES.

2. STATE SECRETARIAT WISHES TO KNOW AS SOON AS POSSIBLE IF THE MILITARY VERSION OF SKYMASTER II IS AVAILABLE AND IF IT CAN BE EQUIPPED WITH RADAR FOR SHIP SPOTTING, ARMS FOR FIRING WARNING SHOTS, TWO RADIOS VHF, COM, ONE ADF, TWO VOR VISUAL OMNI RANGE WITH DME AND ONE ILS. PLANNED USE WOULD REQUIRE RETENTION OF FERRY TANKS.

3. IF ABOVE SPECIFICATIONS ARE FEASIBLE, SUGGEST COMPANY CONTACT SECRETARY OF STATE FOR FISHING, JOSEPH TURPIN, GISSAU, GUINEA-BISSAU (WEST AFRICA) AND THAT EMBASSY BE NOTIFIED.

4. REPRESENTATIVE OF BRITTEN NORMAN HAS ALREADY VISITED

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BISSAU AND PRESENTED OFFER FOR THAT COMPANY'S DEFENDER.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 30-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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Status: NATIVE
Subject: TRADE OPPORTUNITY FOR CESSNA AIRCRAFT COMPANY
TAGS: BTIO, PU
To: COM
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